

# THE TITAN IN MAKING

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*A Young Professional's Practical Guide to Unleash*  
**THE INNER ENTREPRENEUR**

**Shantanu Patil**

**Powered By Dreams International**

TORONTO

This audiobook is dedicated to you, my reader. You have an inner power that deserves to be kindled, to uplift humanity. Your dedication to self-improvement inspires me to devote my life to helping you become the Titan you were born to be. I sincerely hope that this audiobook pours fuel onto your desire to reach new heights of success and serve others.

I thank my wife Nikhita and the entire Patil family, as they have constantly supported me throughout the process of writing and publishing this audiobook.

I am grateful for two Titans of Toronto, Sach and Gyan Jain, who were gracious enough to share their billionaire insights and life stories in this audiobook, which will surely inspire millions of people to take action on their ambitious goals.

# It's Your Birthright to Be The Titan

“On your journey to your dream, be ready to face oasis and deserts.

In both cases, don't stop.”

- Paulo Coelho, a Brazilian lyricist and novelist

## A Personal Note from Shantanu Patil

The audiobook you are listening to is a culmination of years of following my curiosity about the reasons that some people are wildly successful while others are not. Inspired by my work in early-stage companies, I have read countless self-help books and interviewed many successful entrepreneurs to understand the secret sauce that makes some individuals high achievers. The result is this unique offering for young people who want to learn the mindset and practices of successful entrepreneurs and apply it to their own lives. I welcome you to *The Titan in Making*, a guide for young and ambitious readers, like yourself, on a transformative journey to embrace and achieve their most ambitious life goals, such as entrepreneurship.

This audiobook has 12 sections that include essential knowledge for entrepreneurial mindset development that every individual should know prior to embarking on their journey. I have included success stories of renowned entrepreneurs throughout the audiobook so that you can learn from their life experiences. Each section concludes with a practical exercise designed for you to immediately implement what you have learned to your chosen goal. This unique package is written for anyone who wants to build an entrepreneurial mindset without any entrepreneurial experience. I hope you find its contents useful in overcoming the obstacles on your path to reaching the unprecedented heights of success you are meant to experience in this lifetime.

## How This Book Was Written and Why?

*The Titan in Making* is a life-changing practical guide for young individuals navigating the transition from academia or entry-level jobs to entrepreneurship. By diving deep into the stories of visionaries like Ratan Tata, former chairman of the Tata Group, and Elon Musk, the entrepreneur behind SpaceX and Tesla, Gyan Jain, the founder of Gykan Enterprises Inc, Sara Blakely, the founder of Spanx, and Sach Jain, the founder of Soniel Group of Companies, readers will discover real-life examples of the pursuit of audacious dreams, strategic thinking, continuous action, and resilience. These stories are the beacons of inspiration as they demonstrate that success is attainable through the relentless pursuit of passion, self-belief, innovation, and dedication.

## How to Get the Most out of This Audiobook?

I have included targeted exercises that invite you as a reader to actively engage in this audiobook. This hands-on approach will allow you to do the soul searching needed to find clarity in thinking and to create a tangible plan for your ambitious entrepreneurial goal. These structured exercises

will help you build an entrepreneurial mindset and a practical plan to execute to achieve the desired success.

## Key Takeaways

- **Inspiration from Icons:** Drawing from the experiences of iconic figures like Henry Ford, Ratan Tata, Elon Musk, Sara Blakely, Gyan Jain, and Sach Jain, you will gain insights into overcoming challenges and turning adversity into opportunity. If they can do it, you can do it too!
- **Practical Application:** The incorporation of exercises at the end of each section ensures that you don't just absorb information but actively apply it to your life, fostering real progress.
- **Holistic Approach:** From mindset and goal setting to building a support system and celebrating success, the audiobook provides you with a holistic framework for personal and professional growth.

*The Titan in Making* is not just a audiobook; it is a practical guide for people just like you who are seeking to unleash their higher potential and turn their most ambitious dreams into tangible, life-changing achievements. Through engaging exercises and real-life success stories, this audiobook will equip you with the tools you need to navigate the complexities of your entrepreneurial journey to emerge as an empowered, goal-driven leader.

With love and respect,

**Shantanu Patil**

PS: To sustain and deepen your entrepreneurial transformation as you listen to this audiobook, follow Shantanu Patil's *Powered By Dreams* YouTube channel and visit [www.officialshantanu.com](http://www.officialshantanu.com) where you will find a complete set of supporting resources, including newsletters, trainings, blogs, and tools for continuous learning and development.

P.S. Please check the attachment section for a file that contains important visual illustrations, relevant images, exercises, references, and resources.

# Section 1: Go Ahead...Set Your North-Star Goals

“The inspiration you seek is already within you. Be silent and listen.”

- Rumi, a 13th-century poet

As you open the pages of *The Titan in Making*, envision yourself starting a new section in life where there are no limits on what you can achieve. You are on a wonderful path of self-discovery through goal setting. This section invites you to understand the call of your ambition, set a Massively Transformative Purpose, and discover the emotions that drive your desire to succeed, not unlike Henry Ford’s desire to build a horseless carriage.

# 1. The Call of Ambition

am·bi·tion

/am'biSHən/

noun

a strong desire to do or to achieve something, typically requiring determination and hard work.  
(Oxford Learner's Dictionaries)

Have you ever wondered why some people are extraordinarily driven while some are not? Why some people have extraordinary results in life such as success, wealth, happiness, peace, and harmony while others don't? The main reason is the strong cultivated desire to do or achieve something that makes those individuals complete—to do the hard work required in realizing those goals. That is the call of ambition—a need to decide, pursue, and achieve goals despite all odds. My goal in this section is to help you understand your own ambition and bring it to the surface by the time you complete the exercise in Section One.

## Setting the Stage: Ambitious Goals as North Stars

"Shoot for the moon. Even if you miss, you'll land among the stars."

- Norman Vincent Peale, bestselling author of *The Power of Positive Thinking*

Ambitious goals are not just targets; they are north stars that guide you through the vast ocean of possibilities. As per the law of pure potentiality stated by Deepak Chopra, we are the pure awareness at the core of our being. The pure awareness is the field of all possibilities and infinite creativity. If anything is possible, then the main factor is what you will make a reality. That is why you need ambitious goals as your north stars. They will become the guide to your dreams and help you map out a unique path to self-discovery, success, and everlasting fulfillment.

Jim Rohn famously said, "Set a goal to become a millionaire for what it will make of you to achieve it." The essence of goal achievement is in the transformative journey it takes you on in the pursuit of ambitious goals. Your goals are never meant to be the final destinations, they are just milestones on your life's journey that mold you into a capable and potent person.

## What is the "Why" Behind Everything We Do?

Pur·pose

/'pərpəs/

Noun

the reason for which something is done or created or for which something exists.

Verb

have as one's intention or objective. (Oxford Learner's Dictionaries)

As human beings, we have an innate need to feel that our work and life should be meaningful. As per Maslow's law of motivation, once all basic needs are met, then there comes the self-actualization phase on top. This is the point when we start thinking existentially:

- Why do we exist?
- What is the purpose of our life?

There are many answers to this question, but the truth is that everyone's answer is different, and it can only be found internally when you dig deeper. It is up to the individual to find meaning in their life and work. When found, it can be transformative and empowering.